

Go-No-Go Questionnaire



1. **We met with the procurement department before the RFP came out.**
YES (1 Point) NO (0 Points)
2. **We met with the department heads before the RFP came out (six months prior).**
YES (1 Point) NO (0 Points)
3. **We have a GREAT relationship with someone on the selection committee.**
YES (2 Points) NO (0 Points)
4. **We have done three to five projects or provided services in the past three to five years exactly like the project or service outlined in the scope of work.**
YES (1 Point) NO (0 Points)
5. **We can perform 80% of the services outlined in the scope of work and if we have to outsource, we have an established track record with the consultants we would outsource selected services to.**
YES (1 Point) NO (0 Points)
6. **We have successfully completed three to five projects or provided services exactly like the project or service outlined in the scope of work for A SIMILAR CONTRACT VALUE.**
YES (1 Point) NO (0 Points)
7. **We have great references for each project and service of similar scope to that specified in the RFP.**
YES (1 Point) NO (0 Points)
8. **We have three team members who have provided services or completed projects similar to the scope of work within the last three to five years and have a track record of working on projects together.**
YES (1 Point) NO (0 Points)
9. **We were profitable completing projects and services similar to the scope of work specified in the RFP within the last three to five years or have a great ROI on projects of similar scope.**
YES (1 Point) NO (0 Points)